

# **Customer Solutions** & Strategy

# Our team is dedicated to customer service excellence.

Tenaska Marketing Ventures (TMV) maintains a customer-focused approach, creating personalized solutions for the diverse and changing needs of its customers.

The **Customer Solutions & Strategy** team is dedicated to implementing and administering services strategic to customers' business needs and success measures, and can be trusted to deliver the desired result.



Premier

Natural Gas Supply Chain Manager



# We Deliver.

### **Customer Focused**

TMV is passionate about providing best-in-class service and innovative solutions.

### **Our Goals**

### **Our Actions**

Best-in-class service



Deliver what is promised on time

Provide natural gas market insight



Support our customers with strategic information and solutions

Promote ease of business



Ensure all data and reporting needs are met

Offer innovative solutions



Collaborate with our customers to provide personalized service

## **Connect With Our Team**

Contact TMVCustomerSolutions@tenaska.com for support services.





# We are your team – Experienced. Reliable. Responsive.



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# **Producers**

Dedicated to delivering reliable service, bridging the gap between markets and consumers.

**Tenaska Marketing Ventures (TMV)** is committed to delivering customer value and best-in-class service to customers across North America. As a private, independent company, TMV has the expertise, resources, and flexibility to physically move more than 10.2 billion cubic feet per day (Bcf/day) on 158 pipelines.

With more than 30 years in the natural gas marketing business, TMV has developed a team that works together to leverage its experience and knowledge, while offering a variety of services. TMV has the capacity and expertise to solve customers' natural gas needs quickly and efficiently.



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# We Deliver.

As the leading player in the U.S. physical natural gas market, TMV's strength lies in its unique combination of small business values and large marketer capabilities.

TMV provides asset management and agency services to producers across the United States and Canada, allowing them to focus on producing gas while our team facilitates the delivery of their production to market. TMV leverages its diverse network to optimize sales and maximize the value of natural gas assets for producers. Since TMV is not a producer, it does not have a conflict of interest in marketing gas, which ensures our customers' gas flows to the best markets.



13.6 BCF/DAY Natural Gas Transportation Capacity



Counterparties



**142** BCF Natural Gas Storage Capacity



225.568 Annual Physical **Transactions** 



730 Producer Counterparties



OVER 4.5 BCF/DAY Supply purchased directly from producers



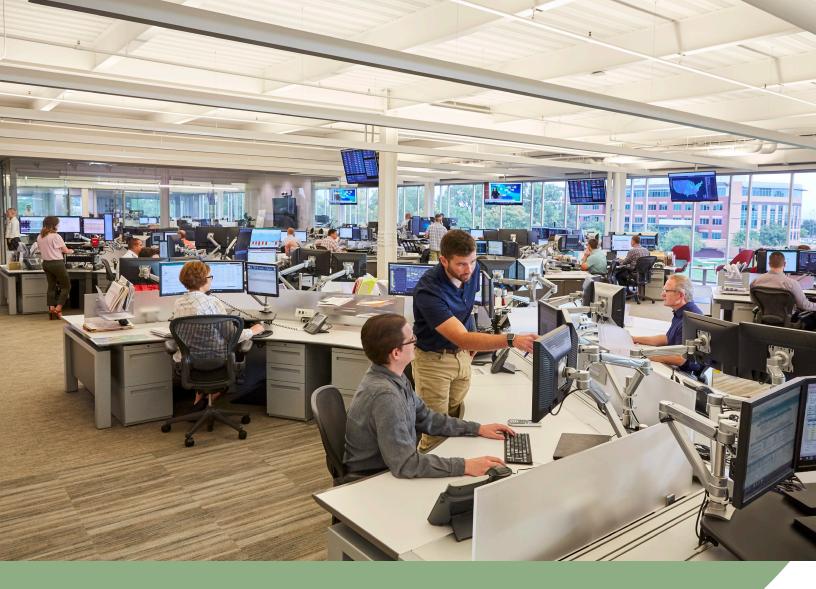


No. 1

U.S. Physical

## **Producer Support**

- Asset management services, including storage and transportation contract management, procurement, utilization and optimization
- Daily communication and coordination protocols
- Purchase and sale of natural gas
- Imbalance management
- 62 traders averaging 18 years' experience
- 44 schedulers averaging 10 years' experience
- 24/7 coverage to provide operational flexibility
- Monthly, daily and intra-day nominations to match the physical flow
- Pricing flexibility to achieve producer's portfolio targets
- Contract and deal entry, regulatory compliance and invoice reconciliation
- Customer Connect Portal access for transparency and real time data/metrics
- Daily and monthly customized reporting options
- Credit support options



# Scheduling

# Providing reliable and efficient services for all your transportation and storage needs.

**Tenaska Marketing Ventures (TMV)** is a trusted market leader across the natural gas supply chain. With deep market knowledge and long-term commitment to serving the ever-changing needs of its customers, TMV's Scheduling team delivers dependable, accurate and responsive services.

Our experienced Scheduling team proficiently manages all facets of natural gas flow, utilizing approximately 13.6 Bcf/day of pipeline transportation capacity on more than 158 pipelines throughout North America.



Premier

Natural Gas Supply

Chain Manager



# We Deliver.

TMV's skilled natural gas professionals provide accurate and reliable services to efficiently manage pipeline flows throughout the natural gas system.

- 44 scheduling professionals
- 10 years average industry experience
- Scheduling team on-call 24/7
- Long-standing relationships with pipelines
- Nominating on 158 pipelines
- More than 4,000 nominations daily
- Volume and billing reconciliation
- Management of OBA's and pipeline tolerances
- Adherence to strict time constraints



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Learn how we can serve your natural gas needs.

**TMVDelivers.com**